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		FILED					
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11	UNITED STATES DISTRICT COURT						
-12	SOUTHERN DISTRICT OF CALIFORNIA						
13		C					
14	FEDERAL TRADE COMMISSION,	Case No.: '18CV1388 BEN NLS					
15	Plaintiff,						
~~	17	COMPLAINT FOR PERMANENT					
16	V.	COMPLAINT FOR PERMANENT INJUNCTION AND OTHER EQUITABLE RELIEF					
ſ	TRIANGLE MEDIA CORPORATION, a	INJUNCTION AND OTHER					
16	TRIANGLE MEDIA CORPORATION, a Delaware corporation, also doing business as Triangle CRM, Phenom Health, Beauty	INJUNCTION AND OTHER					
16 17	TRIANGLE MEDIA CORPORATION, a Delaware corporation, also doing business	INJUNCTION AND OTHER					
16 17 18	TRIANGLE MEDIA CORPORATION, a Delaware corporation, also doing business as Triangle CRM, Phenom Health, Beauty and Truth, and E-Cigs; JASPER RAIN MARKETING LLC, a	INJUNCTION AND OTHER					
16 17 18 19	TRIANGLE MEDIA CORPORATION, a Delaware corporation, also doing business as Triangle CRM, Phenom Health, Beauty and Truth, and E-Cigs;	INJUNCTION AND OTHER					
16 17 18 19 20 21 22	TRIANGLE MEDIA CORPORATION, a Delaware corporation, also doing business as Triangle CRM, Phenom Health, Beauty and Truth, and E-Cigs; JASPER RAIN MARKETING LLC, a California limited liability company, also	INJUNCTION AND OTHER					
 16 17 18 19 20 21 22 23 	TRIANGLE MEDIA CORPORATION, a Delaware corporation, also doing business as Triangle CRM, Phenom Health, Beauty and Truth, and E-Cigs; JASPER RAIN MARKETING LLC, a California limited liability company, also doing business as Cranium Power and Phenom Health; HARDWIRE INTERACTIVE INC., a	INJUNCTION AND OTHER					
 16 17 18 19 20 21 22 23 24 	TRIANGLE MEDIA CORPORATION, a Delaware corporation, also doing business as Triangle CRM, Phenom Health, Beauty and Truth, and E-Cigs; JASPER RAIN MARKETING LLC, a California limited liability company, also doing business as Cranium Power and Phenom Health; HARDWIRE INTERACTIVE INC., a British Virgin Islands corporation, also	INJUNCTION AND OTHER					
 16 17 18 19 20 21 22 23 24 25 	TRIANGLE MEDIA CORPORATION, a Delaware corporation, also doing business as Triangle CRM, Phenom Health, Beauty and Truth, and E-Cigs; JASPER RAIN MARKETING LLC, a California limited liability company, also doing business as Cranium Power and Phenom Health; HARDWIRE INTERACTIVE INC., a	INJUNCTION AND OTHER					
 16 17 18 19 20 21 22 23 24 25 26 	 TRIANGLE MEDIA CORPORATION, a Delaware corporation, also doing business as Triangle CRM, Phenom Health, Beauty and Truth, and E-Cigs; JASPER RAIN MARKETING LLC, a California limited liability company, also doing business as Cranium Power and Phenom Health; HARDWIRE INTERACTIVE INC., a British Virgin Islands corporation, also doing business as Phenom Health, Beauty and Truth, and E-Cigs; and 	INJUNCTION AND OTHER					
 16 17 18 19 20 21 22 23 24 25 26 27 	TRIANGLE MEDIA CORPORATION, a Delaware corporation, also doing business as Triangle CRM, Phenom Health, Beauty and Truth, and E-Cigs; JASPER RAIN MARKETING LLC, a California limited liability company, also doing business as Cranium Power and Phenom Health; HARDWIRE INTERACTIVE INC., a British Virgin Islands corporation, also doing business as Phenom Health, Beauty	INJUNCTION AND OTHER					
 16 17 18 19 20 21 22 23 24 25 26 	 TRIANGLE MEDIA CORPORATION, a Delaware corporation, also doing business as Triangle CRM, Phenom Health, Beauty and Truth, and E-Cigs; JASPER RAIN MARKETING LLC, a California limited liability company, also doing business as Cranium Power and Phenom Health; HARDWIRE INTERACTIVE INC., a British Virgin Islands corporation, also doing business as Phenom Health, Beauty and Truth, and E-Cigs; and 	INJUNCTION AND OTHER					

1 officer of Triangle Media Corporation,

Defendants.

Plaintiff, the Federal Trade Commission ("Commission" or "FTC"), for its
Complaint alleges:

6 The FTC brings this action under Section 13(b) of the Federal Trade 1. 7 Commission Act ("FTC Act"), 15 U.S.C. §§ 53(b), Section 5 of the Restore Online 8 9 Shoppers' Confidence Act ("ROSCA"), 15 U.S.C. § 8404, and Section 918(c) of the 10 Electronic Fund Transfer Act ("EFTA"), 15 U.S.C. § 16930(c), to obtain temporary, 11 preliminary, and permanent injunctive relief, rescission or reformation of contracts, 12 13 restitution, the refund of monies paid, disgorgement of ill-gotten monies, and other 14 equitable relief for Defendants' acts or practices in violation of Section 5(a) of the FTC 15 Act, 15 U.S.C. § 45(a), Section 4 of ROSCA, 15 U.S.C. § 8403, Section 907(a) of the 16 17 EFTA, 15 U.S.C. § 1693e(a), and Section 1005.10(b) of Regulation E, 12 C.F.R. 18 § 1005.10(b). 19

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JURISDICTION AND VENUE

2. This Court has subject matter jurisdiction pursuant to 28 U.S.C. §§ 1331,
1337(a), and 1345, and 15 U.S.C. §§ 45(a) and 53(b); and Section 5(a) of ROSCA, 15
U.S.C. § 8404(a).

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3. Venue is proper in this district under 28 U.S.C. §§ 1391(b)(1), (b)(2), (c)(1),
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(c)(2), (c)(3), and (d), and 15 U.S.C. § 53(b).

PLAINTIFF

2 4. The FTC is an independent agency of the United States Government created 3 by statute. 15 U.S.C. §§ 41-58. The FTC enforces Section 5(a) of the FTC Act, 15 4 5 U.S.C. § 45(a), which prohibits unfair or deceptive acts or practices in or affecting 6 commerce. Additionally, the FTC enforces ROSCA, 15 U.S.C. §§ 8401-05, which 7 prohibits certain methods of negative option marketing on the Internet, as well as the 8 9 EFTA, 15 U.S.C. § 1693 et seq., which regulates the rights, liabilities, and 10 responsibilities of participants in electronic fund transfer systems. 11 5. The FTC is authorized to initiate federal district court proceedings, by its 12 13 own attorneys, to enjoin violations of the FTC Act, ROSCA, and the EFTA, and to secure 14 such equitable relief as may be appropriate in each case, including rescission or 15 reformation of contracts, restitution, the refund of monies paid, and the disgorgement of 16 17 ill-gotten monies. 15 U.S.C. §§ 53(b), 8404, and 16930(c). 18 **DEFENDANTS** 19 6. Defendant Triangle Media Corporation ("Triangle Media"), also doing 20 business as Triangle CRM, Phenom Health, Beauty and Truth, and E-Cigs, is a Delaware 21 22 corporation registered at 108 West 13th Street, Wilmington, Delaware 19801. Its 23 principal place of business was 1350 Columbia Street, San Diego, California 92101 until 24 25 May 17, 2018, when it filed paperwork with the California Secretary of State changing its 26 principal place of business to 4519 George Road, Tampa, Florida 33634. At all times 27 28

material to this complaint, acting alone or in concert with others, Triangle Media
Corporation has advertised, marketed, distributed, or sold skincare products, electronic
cigarettes, and dietary supplements to consumers throughout the United States. Triangle
Media transacts or has transacted business in this district and throughout the United
States.

7. Defendant Jasper Rain Marketing LLC ("Jasper Rain"), also doing
business as Cranium Power and Phenom Health, is a California limited liability company
registered and with its principal place of business at 4370 La Jolla Village Drive, Suite
400, San Diego, California 92122. At all times material to this complaint, acting alone or
in concert with others, Jasper Rain has advertised, marketed, distributed or sold dietary
supplements to consumers throughout the United States. Jasper Rain transacts or has

8. Defendant Hardwire Interactive Inc. ("Hardwire Interactive"), also doing business as Phenom Health, Beauty and Truth, and E-Cigs, is a British Virgin Islands corporation with its principal place of business at R.G. Hodge Plaza 3/Floor, Upper Main Street, Wickham's Cay 1, Road Town, Tortola, British Virgin Islands. At all times material to this complaint, acting alone or in concert with others, Hardwire Interactive has advertised, marketed, distributed or sold skincare products, electronic cigarettes, and dietary supplements to consumers throughout the United States. Hardwire Interactive transacts or has transacted business in this district and throughout the United States.

9. Defendant **Brian Phillips** is an owner and officer of Triangle Media. At all times material to this complaint, acting alone or in concert with others, he has formulated, directed, controlled, had the authority to control, or participated in the acts and practices of **Triangle Media**, **Jasper Rain**, and **Hardwire Interactive**, including the acts and practices set forth in this Complaint. Defendant Phillips resides in this district and, in connection with the matters alleged herein, transacts or has transacted business in this district and throughout the United States. Among other things, Defendant Phillips has had the authority to control the advertising and marketing of Defendants' products, including by registering websites used to track Defendants' online advertising and marketing activities; the processing of payments from consumers victimized by Defendants' practices, including by having signatory authority over bank accounts used to receive and process consumer payments; and Defendants' customer service operations, including Defendants' restrictive cancellation and refund policies.

10. Defendants **Triangle Media**, **Jasper Rain**, and **Hardwire Interactive** (collectively, "Corporate Defendants") have operated as a common enterprise while engaging in the deceptive and unfair acts and practices and other violations of the law alleged below. Defendants have conducted the business practices described below through an interrelated network of companies that have common ownership, officers, managers, business functions, employees, and office locations and that use common business names and commingle funds. Because these Corporate Defendants have

operated as a common enterprise, each of them is jointly and severally liable for the acts 1 2 and practices alleged below. Defendant Phillips has formulated, directed, controlled, had 3 the authority to control, or participated in the acts and practices of the Corporate 4 5 Defendants that constitute the common enterprise. 6 COMMERCE 7 11. At all times material to this complaint, Defendants have maintained a 8 substantial course of trade in or affecting commerce, as "commerce" is defined in Section 9 10 4 of the FTC Act, 15 U.S.C. § 44. 11

DEFENDANTS' BUSINESS PRACTICES

13 12. Defendants advertise, market, promote, distribute, and sell skincare 14 products, electronic cigarettes, and dietary supplements online. Defendants claim to offer 15 trials of these products for just the cost of shipping and handling, typically \$4.95 or less. 16 17 Instead, Defendants charge consumers who accept the trial offers as much as \$98.71 for a 18 single shipment and enroll them in a continuity program costing the same amount on a 19 monthly basis. Additionally, Defendants frequently also charge consumers for additional 20 21 products and enroll consumers in continuity programs related to these additional 22 products, all without the consumers' knowledge or consent. Consumers who discover 23 Defendants' charges and seek a refund often find that they are unable to get their money 24 back because of Defendants' undisclosed refund restrictions. Defendants have brought in 25 26 tens of millions of dollars through their deceptive trial offers. 27

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Defendants' Deceptive Trial Offers

13. Defendants advertise through third-party websites, blog posts, banner advertisements, and surveys, offering consumers a "trial" of products such as "Wrinkle 4 5 Rewind," "ProVapor," "Cerebral X," "Test X Core," and "Garcinia Clean XT." These 6 advertisements often say that consumers can receive a "trial" for just the cost of shipping 7 and handling. When consumers click on these advertisements, they are directed to 8 9 Defendants' websites, which include findbeautyandtruth.com, trycerebralx.com, 10 tryphenomcore.com, tryprovapor.com, and trygarciniaclean.com. 11

Defendants' websites offer consumers a "RISK FREE" trial of one of 14. 12 13 Defendants' products. The websites create a sense of urgency by telling consumers there 14 is a limited supply of the trial product and that they need to act quickly. Representative 15 statements include: 16

> Warning: Due to extremely high media demand, there is limited supply of [PRODUCT] in stock as of [today's date]. HURRY!

ONLY [X] NUMBER OF TRIALS AVAILABLE NOW!

ATTENTION: Due to high demand from recent media coverage we can no longer guarantee supply. As of [TODAY'S DATE] we currently have product in-stock and will ship within 24 hours of purchase.

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The websites also prominently display the logos of news organizations such as CBS News, NBC, Fox News, and CNN, suggesting that these products have been featured on those outlets.

5	15. Consumers who are interested in the trial offer are asked to provide their					
6	contact information. Upon doing so, consumers are directed to a payment page on which					
7						
8	Defendants request their credit or debit card information and represent that consumers					
9	need to pay only a shipping and handling charge, typically \$4.95 or less, to receive a trial					
10	of Defendants' product. Defendants' websites prominently state that the "Total" cost of					
11	the number of the sector of th					
12	the product is equal to the cost of shipping and handling. As shown in the screenshot					
13	below of Defendants' website for Cerebral X, for example, Defendants list the shipping					
14	cost of \$4.95 and highlight the "Total," also \$4.95, in yellow:					
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1	CERE: AL
2	Product Price
3	FINAL STEP: PAYMENT INFORMATION
4	1 Bottle of Cerebral X TRIAL Order your 30 day supply today!
5	Shipping: \$4.95
6	CEREBRALX Pressent rate
7	Action and the second
8 9	FeedEx. Image: Distribute states Expross Image: Distribute states CVV: CVV: Image: Distribute states CVV: Image: Distres CVV:
10	Your order is due to arrive on Oct 14, 2017.
11	265Bit SSL 20050000000000000000000000000000000000
12	
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14	PRIVACY NO CERTIFIED STATES
15	reuter Gaunia verter Gaunia verter Gaunia Express
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10 19	Figure 1
20	16. Similarly, in the following screenshots of Defendants' website for Garcinia
	Clean XT as depicted on a mobile device, Defendants list the "Price" of the product as
21	Clean XI as depicted on a moone device, Defendants list the Trice of the product as
22	\$0.00, highlighted in green, the \$4.95 shipping and handling charge, and a "Total" of
23	\$4.95 in bold, followed by a request for billing information when consumers scroll down
24	
25	on their mobile device:
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1	••••• Sprint रू	5:05 PM 91% (1997) +	●●●●● Sprint 중 5:05 PM 91% * B trygarciniaclean.com	
2	a tryga	arciniaclean.com C	We accept: V/SA DISCOVER	
3	ALMOST	DONE !	Billing Address Same As Shipping	
4		y for Shipping.	Credit Card#:	
5	0		A	
-	SHIPPING INFO	FINISH ORDER SUMMARY	Expiry Date:	
6		Garcinia Clean XT	lan (1) 2018	
7	Carolic	30 day trial! No Commitments,	CVV:	
8	Garcinia () Garcinia T	Cancel Anytime! Price \$0.00		
9	a wave de a constant de la constant	S & H: \$4.95	Yes, add <u>Protect Package™</u> for \$2.95 to my order.	
10		Total \$4.95	By clicking the "Continue" button, I agree that I am	
11	CONFIRM Y	YOUR PAYMENT INFO	over 18 years of age and agree to the <u>Terms &</u> <u>Conditions.</u>	
12		will be processed on our ecure servers	CONTINUE >	
13			We Care About Your Privacy	
14	We accept:	IV/ E¥3 [DISC≢VER]		
15			Figure 2	
16	17. Once con	sumers enter their bill	ing information, they are asked to place their	
17	order by clicking a bri	ightly colored button la	abeled either "GET MY RISK FREE	
18	TRIAL" or "CONTINUE."			
	ITAL OF CONTIN			
19				
19 20			days after they click "GET MY RISK FREE	
	18. Unbekno	wnst to consumers, 15	days after they click "GET MY RISK FREE charge consumers the full price of the	
20	18. Unbekno TRIAL" or "CONTIN	wnst to consumers, 15 IUE," Defendants will		
20 21	18. Unbekno TRIAL" or "CONTIN product—as much as S	wnst to consumers, 15 IUE," Defendants will \$98.71.	charge consumers the full price of the	
20 21 22	18. Unbekno TRIAL" or "CONTIN product—as much as S	wnst to consumers, 15 IUE," Defendants will \$98.71.		
20 21 22 23	18. Unbekno TRIAL" or "CONTIN product—as much as S 19. Defendar	ownst to consumers, 15 IUE," Defendants will \$98.71. hts also enroll consume	charge consumers the full price of the	
20 21 22 23 24	18. Unbekno TRIAL" or "CONTIN product—as much as S 19. Defendar	ownst to consumers, 15 IUE," Defendants will \$98.71. hts also enroll consume	charge consumers the full price of the ers who accept the trial offer into a continuity	
20 21 22 23 24 25	18. Unbekno TRIAL" or "CONTIN product—as much as S 19. Defendar	ownst to consumers, 15 IUE," Defendants will \$98.71. hts also enroll consume	charge consumers the full price of the ers who accept the trial offer into a continuity	
 20 21 22 23 24 25 26 	18. Unbekno TRIAL" or "CONTIN product—as much as S 19. Defendar	ownst to consumers, 15 IUE," Defendants will \$98.71. hts also enroll consume continuity program, De	charge consumers the full price of the ers who accept the trial offer into a continuity fendants send consumers additional	
 20 21 22 23 24 25 26 27 	18. Unbekno TRIAL" or "CONTIN product—as much as S 19. Defendar	ownst to consumers, 15 IUE," Defendants will \$98.71. hts also enroll consume continuity program, De	charge consumers the full price of the ers who accept the trial offer into a continuity efendants send consumers additional	
 20 21 22 23 24 25 26 27 	18. Unbekno TRIAL" or "CONTIN product—as much as S 19. Defendar	ownst to consumers, 15 IUE," Defendants will \$98.71. hts also enroll consume continuity program, De	charge consumers the full price of the ers who accept the trial offer into a continuity fendants send consumers additional	

shipments of the product each month and charge consumers' credit or debit cards the full price of each product shipped.

20. Consumers typically only learn that the trial was not free and that they have been enrolled in a continuity program when they see Defendants' monthly charges on their credit card or bank statements.

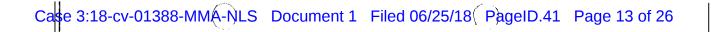
21. As Figs. 1 and 2 illustrate, Defendants either hide the terms of their offer in barely discernable print far below the colorful graphics and text where consumers input their personal and payment information and continue with their purchase, or bury them in a separate "Terms & Conditions" hyperlink. Those terms typically reveal that the consumer has a limited time to cancel the trial, usually 15 days, or the consumer will be charged the full price of the product. The terms also state that the consumer will receive and be charged for additional shipments of the product every 30 days until they cancel.

22. On the desktop page depicted in Fig. 1, consumers would not encounter these terms unless they were to look closely at the small, faint type far below where they enter their payment information and click "GET MY RISK FREE TRIAL." On the mobile pages depicted in Fig. 2, to see the terms, consumers would need to click on the separate "terms and conditions" hyperlink or scroll past the large, brightly colored "CONTINUE" button. But there is nothing on the billing screen in Fig. 2 to indicate that consumers should look beyond the "CONTINUE" button to find additional content below.

23. As a result of these inadequate disclosures, Defendants' websites misrepresent the total cost of Defendants' trial products, and fail to adequately apprise consumers that they are being enrolled in a continuity program.

Defendants' Deceptive Order Completion Page

After clicking "GET MY RISK FREE TRIAL" or "CONTINUE" to order a 24. trial of one of Defendants' products, consumers are then directed to a webpage that indicates that their order is not complete. For example, consumers who think they already have ordered a trial of Defendants' brain supplement Cerebral X are taken to a page on the same website that has a "Cerebral X" banner at the top but that indicates in large, red type directly beneath the banner, "Wait! Your Order is Not Complete!" That page then offers a "FREE" trial of the product VitaMood+, which, the ad indicates, should be "paired together" with Cerebral X.



Free Shipping Included!

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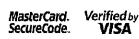
CERENEL

Waiti Y	our Order is Not Complete!
	e because we're so confident that when paired together with Cerebral X you'll see are's no reason to feel blue. Add Vitamood+ to your order.
SPECIMI	の Harry Limited State BOOST YOUR MOOD! 外町AIVIOD-F
VITAMODD+	FEELINGS OF POSITIVITY & OPTIMISM + EMOTIONAL HEALTH + BALANCED BRAIN CHEMISTRY
for a calm, relatives the of which o	Add your FREE TREAL bottle

2202510-00190.000 remote \$202

Secure 256-bit SSL Encryption

COMPLETE CHECKOUT



Yes, add Protect Package to for \$6.95 to my order.

No. I don't want to improve my mopo.

POSTAL SERVICE VISA DISCRIVER Fedex 〔翻 Shap Online with Confidence

Figure 3

Internet Exclusive Offer

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25. As noted in Fig. 3. Defendants represent that consumers have not completed their order of the initial trial product until they click the "COMPLETE CHECKOUT" button located under the advertisement for the second product.

26. But when consumers click the "COMPLETE CHECKOUT" button, they are deemed by Defendants to have ordered a trial of both the original product and the second product. If consumers do not click the "COMPLETE CHECKOUT" button, however, they will still receive a trial of the first product.

10 27. Defendants represent that the second product is free, but in reality, the consumer will be charged the full price of the product 18 days later. Defendants also will enroll consumers who click the "COMPLETE CHECKOUT" button in a second continuity program, meaning that consumers also will receive and be charged for 15 monthly shipments of the second product.

28. As with Defendants' initial offers, the "order completion" pages also fail to disclose important terms and conditions of the offer. For example, the order page for the VitaMood+ offer (Fig. 3) does not disclose adequately that Defendants will charge consumers the full price of the product after 18 days, and will also enroll them in a continuity program. These terms only appear in small, faint print well below the prominent "COMPLETE CHECKOUT" button.

Below the "COMPLETE CHECKOUT" button, and below a line-break, in 25 29. 26 tiny, faint print, Defendants include a hyperlink that consumers can click to decline the 27 28

second offer. For example, the order page for the VitaMood+ offer, depicted in Fig. 3 above, includes a faint hyperlink that says "No, I don't want to improve my mood." Consumers who click on this hyperlink are then redirected to a series of web pages that make similar deceptive offers.

30. Once consumers place an order for one or more of Defendants' products, they receive a confirmation email that either does not list any charges associated with the products or lists only the shipping and handling charge. The confirmation email thus reinforces the false impression from the websites that, other than the obligation to pay shipping and handling, the trial product is free.

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Defendants' Restrictive Cancellation and Refund Practices

31. In numerous instances, consumers who ordered Defendants' trial products report that Defendants subsequently charge them without their knowledge or consent for the full price of these products and sign them up for one or more continuity programs. Many consumers subsequently attempt to cancel their enrollment in the continuity program and to obtain a refund of Defendants' unauthorized charges, but they often have difficulty cancelling and obtaining a refund.

32. Consumers who call Defendants to cancel the trial and continuity program often have difficulty reaching Defendants' customer service representatives, despite calling numerous times. Even if they are able to reach a customer service representative to request cancellation, consumers report that they often continue to receive and be

1 charged for shipments of Defendants products even after cancelling. The same is 2 sometimes true when consumers use Defendants' "easy" online cancellation.

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33. Consumers who request a refund are often told that they cannot get one 4 because, according to Defendants, their "terms and conditions" require that refund requests be made within 30 days. Where the refund period has not lapsed, consumers are told they can only get a refund if the trial product is returned unopened and at the consumer's expense. Often, consumers who send back the trial product unopened and 10within the refund period are nevertheless refused a refund, with Defendants' customer service representative telling them that Defendants never received the return shipment. 12

34. In many instances, consumers attempt to get their money back by initiating chargebacks with their credit card companies. In other instances, consumers receive refunds directly from Defendants only after they complain to the Better Business Bureau or a state regulatory agency. Even in those instances, however, Defendants have not always issued full refunds, but have refunded only the monthly continuity program charges.

VIOLATIONS OF THE FTC ACT

35. Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), prohibits "unfair or deceptive acts or practices in or affecting commerce."

36. Misrepresentations or deceptive omissions of material fact constitute deceptive acts or practices prohibited by Section 5(a) of the FTC Act.

37. Acts or practices are unfair under Section 5 of the FTC Act if they cause substantial injury to consumers that consumers cannot reasonably avoid themselves and that is not outweighed by countervailing benefits to consumers or competition. 15 U.S.C. \S 45(n).

COUNT I

Misrepresentations of the Price of the Trial Offers

38. In numerous instances, in connection with the advertising, marketing, promotion, offering for sale, or sale of skin care products, electronic cigarettes, and dietary supplements, Defendants have represented, directly or indirectly, expressly or by implication, that Defendants will charge consumers at most only a shipping and handling fee for a one-time shipment of Defendants' product.

39. In truth and in fact, in numerous instances in which Defendants have made
the representation set forth in paragraph 38 of this Complaint, Defendants have charged
consumers more than a shipping and handling fee for one or more shipments of
Defendants' product.

40. Therefore, Defendants' representation described in paragraph 38 of this Complaint, is false and misleading, and constitutes a deceptive act or practice in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

COUNT II

Misrepresentation that Order is Not Complete

41. In numerous instances, in connection with the advertising, marketing,
promotion, offering for sale, or sale of skin care products, electronic cigarettes, and
dietary supplements to consumers who have already ordered a trial of one of Defendants'
products, Defendants have represented, directly or indirectly, expressly or by implication,
that consumers' initial orders are not complete and that clicking the "COMPLETE
CHECKOUT" button will merely complete their initial orders.

42. In truth and in fact, in numerous instances in which Defendants have made the representation set forth in paragraph 41 of this Complaint, consumers' initial orders were complete, and clicking the "COMPLETE CHECKOUT" button ordered an additional product and enrolled consumers in a continuity plan for that product.

43. Therefore, Defendants' representation described in paragraph 41 of this Complaint is false and misleading, and constitutes a deceptive act or practice in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

COUNT III

Failure to Disclose Adequately Material Terms of Trial Offer

44. In numerous instances, in connection with the advertising, marketing,
 promotion, offering for sale, or sale of skin care products, electronic cigarettes, and
 dietary supplements, Defendants have represented, directly or indirectly, expressly or by

1 implication, that consumers can obtain a trial of Defendants' product for the cost of
2 shipping and handling, or for free.

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45. In numerous instances in which Defendants have made the representation set
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forth in Paragraph 44 of this Complaint, Defendants have failed to disclose, or disclose
adequately to consumers, material terms and conditions of their offer, including:

(a) The total cost of the product;

- (b) That Defendants will charge consumers the total cost of the trial product upon the expiration of the trial period, typically 15 days;
 - (c) That Defendants will automatically enroll consumers in a continuity plan with additional charges; and
 - (d) The cost of the continuity plan, and the frequency and duration of the recurring charges.

46. Defendants' failure to disclose, or disclose adequately, the material information described in Paragraph 45, above, in light of the representation described in Paragraph 44, above, constitutes a deceptive act or practice in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

COUNT IV

Unfairly Charging Consumers Without Authorization

47. In numerous instances, Defendants have charged consumers without their express informed consent.

48. Defendants' actions cause or are likely to cause substantial injury to consumers that consumers cannot reasonably avoid themselves and that is not outweighed by countervailing benefits to consumers or competition.

49. Therefore, Defendants' practices as described in Paragraph 47, above,
constitute unfair acts or practices in violation of Section 5 of the FTC Act, 15 U.S.C.
§§ 45(a) and 45(n).

VIOLATIONS OF THE RESTORE ONLINE SHOPPERS' CONFIDENCE ACT

50. In 2010, Congress passed the Restore Online Shoppers' Confidence Act, 15
U.S.C. §§ 8401-05, which became effective on December 29, 2010. Congress passed
ROSCA because "[c]onsumer confidence is essential to the growth of online commerce.
To continue its development as a marketplace, the Internet must provide consumers with clear, accurate information and give sellers an opportunity to fairly compete with one another for consumers' business." Section 2 of ROSCA, 15 U.S.C. § 8401.

51. Section 4 of ROSCA, 15 U.S.C. § 8403, generally prohibits charging consumers for goods or services sold in transactions effected on the Internet through a negative option feature, as that term is defined in the Commission's Telemarketing Sales Rule ("TSR"), 16 C.F.R. § 310.2(w), unless the seller: (a) clearly and conspicuously discloses all material terms of the transaction before obtaining the consumer's billing information; (b) obtains the consumer's express informed consent before making the

charge; and (c) provides a simple mechanism to stop recurring charges. *See* 15 U.S.C.
 § 8403.

52. The TSR defines a negative option feature as: "in an offer or agreement to sell or provide any goods or services, a provision under which the consumer's silence or failure to take an affirmative action to reject goods or services or to cancel the agreement is interpreted by the seller as acceptance of the offer." 16 C.F.R. § 310.2(w).

53. As described above, Defendants advertise and sell Defendants' skincare, electronic cigarette, and dietary supplement products to consumers through a negative option feature as defined by the TSR. *See* 16 C.F.R. § 310.2(w).

54. Under Section 5 of ROSCA, 15 U.S.C. § 8404, a violation of ROSCA is a violation of a rule promulgated under Section 18 of the FTC Act, 15 U.S.C. § 57a, and therefore constitutes an unfair or deceptive act or practice in or affecting commerce in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

COUNT V

Violation of ROSCA – Auto-Renewal Continuity Plan

55. In numerous instances, in connection with the selling of their products on the Internet through a negative option feature, Defendants have failed to:

(a) clearly and conspicuously disclose all material terms of the negative option feature of the product transaction before obtaining the consumer's billing information;

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 (b) obtain the consumer's express informed consent to the negative option feature before charging the consumer's credit card, debit card, bank account, or other financial account for the transaction; and/or

 (c) provide simple mechanisms for a consumer to stop recurring charges for products to the consumer's credit card, debit card, bank account, or other financial account.

56. Defendants' practices as set forth in Paragraph 55 are a violation of Section 4 of ROSCA, 15 U.S.C. § 8403, and are therefore a violation of a rule promulgated under Section 18 of the FTC Act, 15 U.S.C. § 57a, 15 U.S.C. § 8404(a), and therefore constitute an unfair or deceptive act or practice in or affecting commerce in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

VIOLATIONS OF THE ELECTRONIC FUND TRANSFER ACT AND REGULATION E 57. Section 907(a) of the EFTA, 15 U.S.C. § 1693e(a), provides that a "preauthorized" electronic fund transfer from a consumer's account may be "authorized by the consumer only in writing, and a copy of such authorization shall be provided to the consumer when made."

58. Section 903(10) of the EFTA, 15 U.S.C. § 1693a(10), provides that the term
"preauthorized electronic fund transfer" means "an electronic fund transfer authorized in
advance to recur at substantially regular intervals."

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59. Section 1005.10(b) of Regulation E, 12 C.F.R. § 1005.10(b), provides that "[p]reauthorized electronic fund transfers from a consumer's account may be authorized only by a writing signed or similarly authenticated by the consumer. The person that obtains the authorization shall provide a copy to the consumer."

6 Section 1005.10 of the Consumer Financial Protection Bureau's Official 60. Staff Commentary to Regulation E, 12 C.F.R. § 1005.10(b), cmt. 5, Supp. I, provides that "[t]he authorization process should evidence the consumer's identity and assent to the authorization." The Official Staff Commentary to Regulation E further provides that "[a]n authorization is valid if it is readily identifiable as such and the terms of the preauthorized transfer are clear and readily understandable." 12 C.F.R. § 1005.10(b). cmt. 6, Supp. I.

COUNT VI

Unauthorized Debiting from Consumers' Accounts

61. In numerous instances, Defendants debit consumers' bank accounts on a recurring basis without obtaining a written authorization signed or similarly authenticated from consumers for preauthorized electronic fund transfers from their accounts, thereby violating Section 907(a) of the EFTA, 15 U.S.C. § 1693e(a), and Section 1005.10(b) of Regulation E, 12 C.F.R. § 1005.10(b).

62. Further, in numerous instances, Defendants debit consumers' bank accounts on a recurring basis without providing a copy of written authorization signed or similarly

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authenticated by the consumer for preauthorized electronic fund transfers from the
consumer's account, thereby violating Section 907(a) of the EFTA, 15 U.S.C. § 1693e(a),
and Section 1005.10(b) of Regulation E, 12 C.F.R. § 1005.10(b).

5 63. Under Section 918(c) of the EFTA, 15 U.S.C. § 16930(c), a violation of the
6 EFTA and Regulation E constitutes a violation of the FTC Act.

64. Accordingly, by engaging in violations of the EFTA and Regulation E as alleged in Paragraphs 61 and 62 of this Complaint, Defendants have engaged in violations of the FTC Act. 15 U.S.C. § 16930(c).

CONSUMER INJURY

65. Consumers have suffered and will continue to suffer substantial injury as a result of Defendants' violations of the FTC Act, ROSCA, and the EFTA. In addition, Defendants have been unjustly enriched as a result of their unlawful acts or practices. Absent injunctive relief by this Court, Defendants are likely to continue to injure consumers, reap unjust enrichment, and harm the public interest.

THIS COURT'S POWER TO GRANT RELIEF

66. Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), empowers this Court to
grant injunctive and such other relief as the Court may deem appropriate to halt and
redress violations of any provision of law enforced by the FTC. The Court, in the
exercise of its equitable jurisdiction, may award ancillary relief, including rescission or
reformation of contracts, restitution, the refund of monies paid, and the disgorgement of

ill-gotten monies, to prevent and remedy any violation of any provision of law enforced by the FTC.

67. Section 5 of ROSCA, 15 U.S.C. § 8404, and Section 917(c) of the EFTA, 15 U.S.C. § 1693o(c), authorize this Court to grant such relief as the Court finds necessary to redress injury to consumers resulting from Defendants' violations of the FTC Act, ROSCA, and the EFTA, including the rescission or reformation of contracts and the refund of money.

PRAYER FOR RELIEF

Wherefore, Plaintiff FTC, pursuant to Section 13(b) of the FTC Act, 15 U.S.C.
§ 53(b), Section 5 of ROSCA, 15 U.S.C. § 8404, Section 917(c) of the EFTA, 15 U.S.C.
§ 16930(c), and the Court's own equitable powers, requests that the Court:

A. Award Plaintiff such temporary and preliminary injunctive and ancillary relief as may be necessary to avert the likelihood of consumer injury during the pendency of this action and to preserve the possibility of effective final relief, including but not limited to temporary and preliminary injunctions, an order freezing assets, immediate access, and appointment of a receiver;
B. Enter a permanent injunction to prevent future violations of the FTC Act, ROSCA, and the EFTA by Defendants;

C. Award such relief as the Court finds necessary to redress injury to consumers resulting from Defendants' violations of the FTC Act, ROSCA,

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1 2 3 4	and the EFTA, including but not limited to, rescission or reformation of contracts, restitution, the refund of monies paid, and the disgorgement of ill-gotten monies; and				
5 6	D.	Award Plaintiff the cost of bringing this action, as well as such other and			
7		additional relief as the Court may determine to be just and proper.			
8	Dated: June	22, 2018	R	espectfully submitted,	
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