Cornelia J. B. Gordon (SBN 320207) 1 cgordon@mcnamarallp.com Andrew M. Greene (SBN 167386) agreene@mcnamarallp.com McNamara Smith LLP 655 West Broadway, Suite 900 San Diego, California 92101 Telephone: 619-269-0400 4 5 Facsimile: 619-269-0401 6 Attorneys for Receiver, Thomas W. McNamara 7 UNITED STATES DISTRICT COURT 8 CENTRAL DISTRICT OF CALIFORNIA 9 10 FEDERAL TRADE COMMISSION, Case No. 8:19-cv-01333-JVS (KESx) 11 Plaintiff, 12 **RECEIVER'S FINAL REPORT AND APPLICATION FOR: (1)** DISCHARGE OF RECEIVER; 13 v. AND (2) APPROVAL OF FINAL ELEGANT SOLUTIONS, INC., et al., FEE APPLICATION 14 15 Defendants. JUDGE: Hon. James V. Selna CTRM: 10C DATE: January 23, 2023 16 TIME: 1:30 p.m. 17 18 19 20 21 22 23 24 25 26 27 28

TO THE HONORABLE JAMES V. SELNA, UNITED STATES DISTRICT COURT JUDGE, AND TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:

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PLEASE TAKE NOTICE that on January 23, 2023 at 1:30 p.m. in Courtroom 10C of the United States District Court for the Central District of California, located at 411 West 4th Street, Santa Ana, California, Thomas W. McNamara, as Court-appointed receiver (the "Receiver"), will present his Final Report and Application for Discharge and his Final Fee Application for the period through December 16, 2022.

### **INTRODUCTION**

On July 8, 2019, the Federal Trade Commission ("FTC") initiated this lawsuit against five entities (Elegant Solutions, Inc. d/b/a Federal Direct Group, Trend Capital Ltd. d/b/a Mission Hills Federal, Dark Island Industries, Inc. d/b/a Federal Direct Group, Heritage Asset Management, Inc. d/b/a National Secure Processing, and Tribune Management, Inc. d/b/a The Student Loan Group, the "Receivership Entities") and three individuals (Mazen Radwan, Rima Radwan, and Dean Robbins, with a fourth, Labiba Radwan, added in the First Amended Complaint) (collectively, the "Individual Defendants," and with the Receivership Entities, "Defendants") operating a student loan debt relief business. The FTC alleged that Defendants defrauded consumers by making material misrepresentations about their services and charging advance fees in violation of the Telemarketing Sales Rule. Mr. McNamara was appointed as the temporary receiver the same day with the Court's entry of a temporary restraining order. See ECF No. 23 ("TRO"). His appointment as Receiver was confirmed less than two weeks later with the entry of a stipulated preliminary injunction on July 17, 2019. See ECF No. 52 ("PI").

The Receiver was given a number of duties under the PI including, but not limited to: (1) taking custody and control of the Receivership Entities' Assets and

Documents, PI § XIII.B; (2) preserving the value of the Receivership Entities' 1 2 Assets, PI § XIII.D; (3) preserving the Documents of the Receivership Entities, PI § XIII.E; (4) protecting the interests of consumers who transacted business with 3 the Receivership Entities, PI § XIII.K; and (5) allowing representatives from both 4 5 sides access to the Receivership Entities' records, PI § XIII.Q. In the course of performing his duties, the Receiver: 6 Took custody and control of the Receivership Entities' office and 7 8 Assets, including both office equipment and furniture, as well as a number of custom cars and leased vehicles (PI § XIII.B); 9 • Worked to maximize the value of, and minimize the loss to, Assets of 10 the receivership as defined in the PI (PI § XIII.D), including by the 11 12 sale of vehicles and other items owned by the Receivership Entities; • Preserved Defendants' records, both hard copies and electronic data 13 (PI § XIII.E); 14 Protected consumers' interests by ceasing collection of fees, notifying 15 consumers of the FTC action, and advising consumers to contact their 16 17 student loan servicers directly (PI § XIII.K); and 18 • Facilitated the parties' access to the preserved records (PI § XIII.Q). 19 On July 6, 2020, the Court granted the FTC's motion for summary judgment. See ECF No. 182; see also ECF Nos. 184 (Final Judgment), 191 20 (Amended Final Judgment). Defendants appealed the Court's order on July 29, 21 2020. See ECF No. 192. Appellate proceedings were stayed on February 12, 22 2021, pending the Supreme Court's ruling in AMG Capital Management, LLC v. 23 Federal Trade Commission. ECF No. 218. After AMG Capital was decided and 24 the stay was lifted, the Ninth Circuit issued its appellate memorandum opinion on 25 June 9, 2022. See ECF No. 227; see also ECF Nos. 228-29. On August 1, 2022, 26

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the appellate court mandate was issued. See ECF No. 232.

On October 21, 2022, the FTC filed an *Ex Parte* Motion to Implement Appellate Decision and Mandate (ECF No. 235), which Defendants opposed. The Court denied the motion without prejudice to the filing of a noticed motion, which the FTC subsequently filed. *See* ECF No. 241. After the motion was fully briefed, the Court entered an Order Implementing Appellate Mandate and Modifying Amended Final Judgment (ECF No. 245), which struck the sentence, "Any money not used for such equitable relief is to be deposited to the U.S. Treasury as disgorgement," from the Amended Final Order (ECF No. 191).

The only pending motion is the Receiver's Motion for Order Authorizing Sale of Remaining Assets (ECF No. 246), specifically certain sports memorabilia taken from Defendants' business premises.<sup>1</sup> The Individual Defendants have opposed the motion, while the FTC has filed a notice of non-opposition. The Receiver does not believe resolution of the motion should affect his discharge, given that the case is resolved as to all parties: if the motion is granted, the Receiver can sell the items during the final wrap-up of the case.

Having fulfilled his duties under the PI as described below, the Receiver now presents this Final Report, requests discharge from his duties, and seeks final payment of his fees and expenses.

### **FINAL REPORT**

The significant events of this receivership are set out below.

### I. Immediate Access and Preliminary Report

The Receiver was appointed as temporary receiver on July 8, 2019. Two days later, on July 10, 2019 at 10:30 a.m., the Receiver and his team took possession of 3 Studebaker, Irvine, California – the location of Defendants'

<sup>&</sup>lt;sup>1</sup> Due to the pending motion, the Receiver's counsel asked counsel for the FTC and the Individual Defendants whether or not they would oppose the Receiver's application for discharge. Counsel for the FTC confirmed that the FTC had no objection. At the time of filing, counsel for the Individual Defendants had not responded.

business operations – as authorized by the TRO (Section XXIII, page 26).<sup>2</sup>

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Defendants were operating two business on the premises: their student loan

business (through Trend Capital Ltd. d/b/a Mission Hills Federal, or "Mission

Hills," and Elegant Solutions, Inc. d/b/a Federal Direct Group, or "Federal Direct")

and RCC Motors, an unprofitable custom car business managed by Defendant

Mazen Radwan.<sup>3</sup> RCC Motors had an office and warehouse downstairs; the rest of the two-story building was devoted to the student loan business.

After taking possession of and control over the site, the Receiver served asset freeze notices on banks and other financial institutions at which Defendants were known to have accounts, freezing approximately \$3.4 million in the aggregate. The Receiver also secured the physical documents (primarily paper customer files) located onsite. Despite the refusal of Defendant Dean Robbins to cooperate with the Receiver, the Receiver was able to secure the electronic data with the help of Defendants' onsite IT employee. Once the site and assets were secure, the Receiver suspended operations in compliance with the TRO and began the process of assessing Defendants' business operations. While summarized herein, the Receiver's initial assessment of Defendants' operations is fully set forth in the Preliminary Report filed with the Court. *See* ECF No. 54.

#### A. Student Loan Business

Defendant Rima Radwan ("Rima") was in charge of the student loan business, with her sister Labiba Radwan ("Labiba"), handling day-to-day

<sup>&</sup>lt;sup>2</sup> The Receiver's access of the site on July 10, 2019, has been the subject of two Orders to Show Cause re: Contempt motions from Defendants. See ECF Nos. 104, 116. The claims made by Defendants in both filings were baseless and false, and the Receiver rebutted them fully in both instances. See ECF Nos. 107, 119. (The FTC also opposed, see ECF Nos. 106, 118.) The Court denied both motions (ECF Nos. 109 and 120-21) and in the second Order imposed a requirement that defense counsel have a member of the bar review and approve future filings. See ECF No. 121.

<sup>&</sup>lt;sup>3</sup> The Receiver did not analyze whether or not the RCC Motors business could operate lawfully given that it was not profitable.

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operations as COO. Defendant Robbins was in charge of information technology for the student loan business and ran Defendants' CRM, which he created. As discussed below, Defendant Mazen Radwan ("Mazen") spent most, if not all, of his time on the RCC Motors business.

Defendants' student loan operation encompassed legacy Mission Hills accounts – customers obtained before January 2018 (for which Mission Hills continued to file annual recertifications). The operation also continued to sign up consumers as of January 2018 through the Federal Direct entity. Both Mission Hills and Federal Direct customers were charged substantial fees: \$979 per year for new customers (\$81.58 per month), and either \$612 (Mission Hills) or \$672 (Federal Direct) per year for returning customers' annual recertifications.<sup>4</sup> Consumers were routinely charged in advance for Defendants' services in violation of the Telemarketing Sales Rule.<sup>5</sup>

Defendants' ability to sign and retain customers depended largely on their manipulation of the federal student loan repayment system: by reporting that consumers were unemployed (in many cases even when the customer reported contrary information), Defendants were often able to secure either attractively low monthly payments or no payment at all – a "zero payment IBR" – for consumers. In the case of the latter, all the customer would be paying per month would be Defendants' fees. Many consumers undoubtedly believed these monthly fee payments were going towards their student loans, at least in part. In reality,

<sup>&</sup>lt;sup>4</sup> The Services Agreement includes a boilerplate provision that the recertification process (and the fees therefor) will "automatically renew every year."

<sup>&</sup>lt;sup>5</sup> As discussed in the Receiver's Preliminary Report, although Defendants had a bank account they called a "trust" account (presumably in an attempt to qualify for the escrow exception), neither the account nor Defendants' use of it met the requirements for the escrow exception to the Telemarketing Sales Rule.

<sup>&</sup>lt;sup>6</sup> When Defendants did make loan payments on behalf of consumers (something they did only intermittently), those payments would typically be haphazard and inconsistent.

however, the money did not go towards consumers' loans, which continued to accrue interest as the loan balances grew.

Because the Receiver determined that deceit was embedded in and intrinsic to Defendants' business model, he concluded in his Preliminary Report that the student loan business could not operate lawfully and profitably under his auspices.

#### **RCC Motors** В.

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Defendant Mazen Radwan was in charge of Radwan Classic Cars, a/k/a RCC Motors, the other business located onsite. RCC Motors was a classic car business launched in June 2017 as a d/b/a of Receivership Entity Dark Island Industries, Inc., owned in equal thirds by Rima, Mazen, and Robbins. See ECF No. 54 at 30-31. The RCC business had four components, each involving custom and classic cars: service; customization; consignment; and storage. *Id.* The Receiver was able to determine that RCC Motors was not a profitable business, as since its inception, it had *lost* just short of \$500,000. *Id.* at 32. Because it was obviously not a profitable business, the Receiver did not assess whether or not it was lawful. Id.

#### **Implementation of the PI** II.

Defendants stipulated to a preliminary injunction (the "PI") on July 17, 2019, which the Court entered later that same day. See ECF Nos. 50, 52. With the entry of the PI, the Receiver's primary focus shifted to winding down the business, addressing outstanding issues, vacating the office and storage facilities, liquidating the Receivership Entities' assets (including office equipment and vehicles), and coordinating with the parties as needed.

### Taking Custody and Control of the Receivership Entities' Assets Α. (PI § XIII.B)

The Receiver took custody and control of the Receivership Entities' Assets on the day of his immediate access of the office space at 3 Studebaker. The Receiver's operations onsite that day are discussed in more detail above.

# B. Preserving the Value of the Receivership Entities' Assets(PI § XIII.D)

On August 14, 2019, the parties stipulated to an order authorizing the Receiver to liquidate or abandon Assets of the Receivership Entities located at 3 Studebaker, sell or return certain leased vehicles, pay out the net proceeds of consigned vehicles sold before the entry of the TRO, and vacate 3 Studebaker. *See* ECF No. 57. The Court entered an order granting the stipulation later that same day. *See* ECF No. 58.

### 1. <u>Vacation of Receivership Site</u>

Vacation of 3 Studebaker was a drawn-out process due to the presence of RCC Motors inventory, which was more difficult to warehouse and dispose of than the documents and basic office equipment (computers, desks, etc.) utilized by the student loan debt relief business. Office equipment and furniture with value were sold by an estate sale company engaged by the Receiver in mid-September 2019; assets which the Receiver could not profitably liquidate were abandoned. *See* ECF Nos. 57-58.

It took longer to dispose of, store, or return the RCC Motors inventory. Assets in the name(s) of Receivership Entities – including industrial fans, hydraulic lifts, and vehicle equipment – were sold, or alternative storage was found for them pending sale. *See* ECF No. 93. A number of vehicles leased by the Receivership Entities were returned to the leasing agencies upon the Receiver's determination that no equity existed in them. *See* ECF No. 58. The Receiver remitted the net proceeds to owners of consignment vehicles sold before the receivership by RCC Motors. *See* ECF No. 93. Most of the other vehicles were difficult to sell, as discussed in greater detail below. The Receiver was finally able to vacate 3 Studebaker on December 1, 2019 after ensuring that all business records (electronic and hard copy) were transferred to storage facilities under the Receiver's control.

### 2. Sale of Vehicles

Defendants ultimately stipulated to the Receiver's sale of 16 vehicles.<sup>7</sup> Two of the vehicles were actually leased, and once the Receiver determined there was no equity in the vehicles, they were returned to the financing company. Three were in various states of disrepair at a third-party body shop, and after analyzing the cost to retrieve, restore, and sell the vehicles, the Receiver determined that it was not in the best interest of the receivership to expend further funds and released any claims to these vehicles. Ten vehicles were sold for a gross total of \$231,550, less commissions, transportation costs, fees, and other expenses, netting \$185,538 for the Receivership Estate.<sup>8</sup>

# C. Preserving and Facilitating Access to Defendants' Records (PI §§ XIII.E, XIII.Q)

Before 3 Studebaker was vacated, the Receiver's team removed and preserved both hard drives and business records. During the course of the receivership, the Receiver provided the parties access to various Receivership Entities' business records, including providing Defendants and their counsel access to the storage facility where the Receivership Entities' business records are stored.

### D. Protecting Consumer Interests (PI § XIII.K)

Soon after his appointment, the Receiver took steps to notify consumers of the FTC's lawsuit. In order to inform consumers of the underlying action and the receivership, the Receiver provided notice to customers via email, responded to hundreds of customer inquiries, posted notices on the Receivership Entities' websites, and updated the telephone greetings for Receivership Entities' businesses.

<sup>&</sup>lt;sup>7</sup> The vehicles and their disposal are described in greater detail in the Receiver's First Interim Status Report. *See* ECF No. 93.

<sup>&</sup>lt;sup>8</sup> The final vehicle, a van titled in Mazen Radwan's name, but which Defendants had stipulated to sell, was ultimately abandoned. *See* ECF No. 183 at 2 (explaining rationale for abandonment).

### III. Receivership Accounting

Attached as Exhibit 1 is a Receipts and Disbursements Summary for the receivership period through December 15, 2022. It shows aggregate receipts of \$3,786,391.87, less disbursements of \$538,313.49, for net cash as of this Final Report of \$3,248,078.38.

## APPLICATION FOR DISCHARGE AND APPROVAL OF FINAL FEE APPLICATION

By the Final Fee Application, the Receiver seeks approval for the payment of fees and expenses for the 40-month period of August 15, 2019 through December 16, 2022 for the Receiver, the Receiver's staff, and attorneys retained by the Receiver. The bulk of these expenses were incurred prior to the entry of Summary Judgment in favor of the FTC in this case on July 24, 2020 (ECF No. 191); thereafter, the defendants pursued an appeal which was rejected on June 9, 2022, and on November 18, 2022, this Court issued its Order Implementing Appellate Mandate and Modifying Amended Final Judgment (ECF No. 245). As such, the Application for Discharge is made on the grounds that the underlying case has now been resolved as to all Defendants, and the Receiver has completed his duties as defined in the TRO and the PI.9

The Final Fee Application is made pursuant to Sections XIII.F and XIX of the PI, which provide that the Receiver and all personnel hired by the Receiver are entitled to reasonable compensation and for the cost of actual out-of-pocket

9 Case No. 8:19-cv-01333-JVS (KESx) RECEIVER'S FINAL REPORT, APPL'N FOR DISCHARGE, APPROVAL OF FEE APPL'N

<sup>&</sup>lt;sup>9</sup> Recently, the Internal Revenue Service presented a claim that one of the Receivership Entities, Trend Capital Ltd, owes payroll taxes exceeding \$100,000 for the year 2019. The Receiver's forensic accountant has carefully reviewed Trend Capital's tax returns and related records and did not find support for the IRS's claim. She believes the claim is the result of an estimated tax return prepared by the IRS rather than the actual returns filed by the Receiver. In a conversation of today's date, the IRS agent agreed that the claim does appear to be based on the estimated return rather than the actual return. The IRS agent indicated she would submit the proposed adjustment to the appropriate department, but it will likely take three months for the adjustment to be made. Based on this information, the Receiver believes no additional payroll taxes are owed by Trend Capital and the issue should not delay the motion for discharge. Nonetheless, he notes the development to alert the Court to the potential issue.

expenses to be paid from the Assets of the Receivership Entities, based upon 1 2 periodic requests to the Court for payment. The Final Fee Application seeks approval to pay fees and expenses for services during the period August 15, 2019 3 through December 16, 2022 (a 40-month period) as follows: \$90,599.50 fees and 4 5 \$2,145.21 expenses to the Receiver and staff payable to TWM Receiverships, Inc. dba Regulatory Resolutions; and \$89,085.50 fees and \$2,120.32 expenses to 6 Receiver's counsel McNamara Smith LLP. 7 The Final Fee Application also seeks authorization to hold back \$15,000.00 8 9 as a reserve for final administrative costs, e.g., document and electronics storage costs, removal and destruction of computer hard drives, and document destruction 10 costs, which may be expended without further order of the Court, and after 120 11 12 days any unexpended funds from that reserve shall be disbursed to Plaintiff Federal 13 Trade Commission. If the invoices in this Final Fee Application are approved for payment in full, and the requested reserve of \$15,000.00 is approved, net cash for 14 15 immediate transfer to the FTC will be \$3,049,127.85. The Application for Discharge is based upon the Final Report, the 16 17 Declaration of Thomas W. McNamara, and the proposed Order filed simultaneously with this Application, the pleadings in this matter, and such other 18 oral and documentary evidence that may be presented at or before the time of the 19 hearing on the Application. 20 21 Dated: December 19, 2022 MCNAMARA SMITH LLP 22 By: /s/ Cornelia J. B. Gordon 23 Cornelia J. B. Gordon Attorneys for Receiver, 24 Thomas W. McNamara 25 26

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**CERTIFICATE OF SERVICE** I hereby certify that on the 19th day of December, 2022, I caused the foregoing to be electronically filed with the Clerk of the Court using the CM/ECF system, which will send notification of the filing to all participants in the case who are registered CM/ECF users. /s/ Cornelia J. B. Gordon Cornelia J. B. Gordon Attorney for Receiver, Thomas W. McNamara